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A-ALL PEST TERMITE EXTERMINATORS, INC.  
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## The Party Animal News

### 10% off Wildlife Inspections

If you have not had a Wildlife inspection at your home for a while you might consider having one done. Rodents can damage cars in a garage if the overhead door is not sealed. Squirrels can damage wires and raccoons will tear into your ductwork to heat and cool your attic (their new home). If you would like to have the home checked just give us a call and we'll be happy to send someone out to check it over.

Clip this offer and present it



Expires 9-30-15

6-2015

### Pest of the Quarter:

#### Rover Ants

There are a couple of ant species that move out if there are stresses in the environment. They may move to the gutters, or a potted plant. Sometimes it takes a little detective work to find them but once the colony is found then it is easy to kill off the colony.

Sometimes it takes the customer to give us some of the information. If you do see ant trails in your home then leave the information for the technician as to where you see the problem so we can better control that ant infestation.

## In the beginning

I was visiting with my parents on Mothers Day and of course, if you were in Dallas at this time, you know it was really raining as it has in record fashion this May and June. As it was raining, my dad, Homer, reminisced about starting the company in the spring of 1963 after quitting his job at a bread delivery company and going full time into the pest control business.

Spring time is the best time for a pest control business, so his logic was great, but it started raining just like we have been experiencing and just would not stop. It is hard enough to just start a new company, but even harder when the conditions are not conducive for sales. He had to make a decision, so he backed off to part-time pest control and found a job as a Teamster working on a loading dock for a company called ICX until 1972 when pest control became

his full time job again. My family operated the company out of the house until 1982 when I graduated from Purdue. I remember starting to help answer the phone sometimes when I was 12-13 years old.

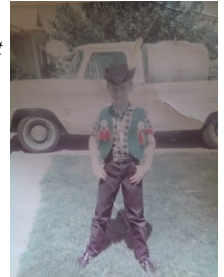
Being in business this many years does give you knowledge of how to get the best results from your pest control services. One of our pesticide representatives told Ann (my wife) that another company owner told the salesperson his termite control products were not working this spring. It is clear that when houses are this waterlogged around the foundation no chemical will be stable. I remember many years we had similar spring weather patterns and I would recommend to the customer that we do their termite treatment in

the drier part of the summer. We have done this same recommendation this year. As I have pointed out before, all pests need water. We need water to survive. The drought years lowered the overall population of bugs. We will see more bugs this year because they will be rebounding their populations after years of surviving on limited moisture.

We might actually see a typical termite season next year with obvious termite swarms.

This year be prepared for many different encounters with bugs that you have probably not seen for several years.

—David



Me in front of my dad's truck in 1969



Rover Ant

## Ants

This year might not be the year of the termite, but it will probably be the year of the ant. When you see a line of ants in the kitchen or bathroom you might be tempted to spray them yourself. You might want to think twice and just clean the area and give use a chance to treat the ants with a bait so that the colony can be killed. When you spray the ants you just kill what you see. When we use a bait the ant workers take the bait back to the colony so the entire colony will be destroyed.

**We VALUE our customers!**

If you ever have a possible bug or part of a bug PLEASE save it! That will help us to identify the problem more quickly, target the correct pest and begin treatment sooner.

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# Attic Party Animals?<sup>sm</sup>



**Pawhuska football helmet signed by some of the awardees of the Ormand Beach Award.**

I have to share the story of the helmet you see to the left. My parents are from Pawhuska, Oklahoma. My paternal grandma had three brothers, and one of them was a famous University of Kansas football player (with his defensive ability they held Notre Dame to an unheard of tie). He became a Canadian Rugby player in the 1930s. He died in an industrial accident in 1937. They named the high school football stadium in Pawhuska after him - The Ormand Beach Memorial Stadium. My dad and I, along with my uncle from Oklahoma (who also has a pest control business), attended a Historical meeting in Pawhuska this spring. They invited football players who had received the Ormand Beach Award over the last 67 years. About 25 awardees attended and signed this helmet. A family bought the helmet in an auction at the event and then surprised us family members by generously giving it to us. It will be a treasured family piece from now on.



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